

Sage 300 2014



At a glance enhancements

Top ten reasons to upgrade from Sage Accpac Version 5.6 to 6.0

Improve Productivity. Envision Success. Accelerate Growth.

1. **Enable collaboration and interoperability** through new web technology that leverages the current superior architecture to minimise business interruption.
2. **A global synchronised release of all modules** keeps your system working together harmoniously.
3. **Improve productivity with the Sage 300 ERP Portal**, providing faster, personalised role-based access to information so you can accomplish everyday tasks more quickly and focus on strategic projects.
4. **Envision success with Sage 300 ERP Snapshots**, which provide secure access to key performance indicators for more proactive trend analysis.
5. **Get the information you need, more quickly**. Sage 300 ERP Inquiry facilitates fast access to customised lists, providing the answers you need to make better decisions.
6. **Accelerate growth and lower total cost of ownership** with Sage CRM Workflow Enhancements, which improve information flow between the front and back office.
7. **Save time** on month-end processes and reduce erroneous postings from individual modules to the general ledger through better management of fiscal periods.
8. **Easily adopt new enhancements** and get new employees up to speed more quickly and cost effectively with training and usability improvements like the Getting Started Snapshot.
9. **Ensure optimal business management** with Sage CRM 7.0 (included) and Sage 300 ERP Intelligence.
10. **Adopt the new visual user interface at your own pace** and ensure a smooth transition to web technology for your business.

Top ten Reasons to upgrade from Sage ERP Accpac Version 6.0 to Sage 300 2012

Simplify Processes. Improve Visibility. Stay Connected

1. **Reduce time navigating through your system** with Visual Process Flows, which you can customise by user roles and for your business.
2. **Improve productivity with enhancements** throughout the system such as: Entered By, On Hold Reason, and Requested By fields in Order Entry; copy order and create PO directly from order entry; and reverse GL batches.
3. **Enhance usability** with easier to read tables, an improved Finder, and improved end-user documentation.
4. **Get the information you need, faster!** New Inquiries for operations modules facilitate quick access to customised lists, which provide the answers you need and lower custom reporting costs.
5. **Simplify update processes**
6. **Save time when processing payments** - capture pre-authorised payments during shipment entry or invoice entry, and invoice multiple pre-authorised payments in a single batch.
7. **Make informed decisions with comprehensive reporting** utilising the new Sage Intelligence Reporting financial report designer and reporting tree capabilities.
8. **Expand customised reporting capabilities** with the updated SAP Crystal Reports® runtime engine for .NET Framework 4, and new options in several standard reports.
9. **Accelerate growth and stay connected** with Sage CRM enhancements that improve information flow between the front and back offices.
10. **Efficiently and cost effectively manage the shipping process** and rate shop with an optional service that streamlines shipping and reduces costs.

Top ten reasons to upgrade from Sage 300 2012 to Sage 300 2014

Accomplish more. Improve connectivity. Increase revenue.

1. **Connect your business through the Sage Data Cloud**, enabling you to easily connect and expand your business with mobile and cloud solutions.
2. **Be more productive with the fresh look of our modernised user interface** and more intuitive data entry screens.
3. **Empower your field technicians to deliver great customer service** so you get more referrals and repeat business using Sage Mobile Service.
4. **Get paid faster and empower customers** to access and view invoices online.
5. **Increase revenue per salesperson and impress customers** using the Sage Mobile Sales app on your iPad.
6. **Maximise return on investment** with improved user license management capabilities to free up user license counts as needed for high-priority business requests.
7. **At a glance see the profitability of customers, products, and salespeople** using the profitability dashboard for Sage ERP Intelligence Reporting.
8. **Connect your salespeople** through an iPhone app and track sales with Windows 8 using Sage CRM.
9. **Reduce stock outs and excess inventory, and increase profitability** with Sage Inventory Advisor.
10. **Be more productive and map your daily tasks and processes from any application onto a single screen** using the enhanced Visual Process Flows.